Minutes of the Annual General Meeting of Shareholders for the Year 2015

of

AEON Thana Sinsap (Thailand) Public Company Limited

The Meeting was held on June 12, 2015 at 10:05 a.m. at Grand Ballroom, Grand Millennium Sukhumvit Hotel, 30 Sukhumvit 21 (Asoke) Road, Klongtoey Nua, Wattana, Bangkok.

There were 11 directors attending the Annual General Meeting of Shareholders for the Year 2015 as follows:

1.	Mr. Hideki Wakabayashi	Chairman of the Board
2.	Mr. Yasuhiko Kondo	Vice Chairman of the Board and Managing Director
3.	Mrs. Suporn Wattanavekin	Director
4.	Miss Kannika Kursirikul	Director
5.	Mrs. Jiraporn Kongcharoenwanich	Director
6.	Mr. Taketo Ando	Director
7.	Mr. Nuntawat Chotvijit	Director
8.	Mr. Noppun Muangkote	Independent Director and Chairman of Audit Committee
9.	Mr. Dej Bulsuk	Independent Director and Audit Committee Member
10.	Mr. Shunichi Kobayashi	Independent Director and Audit Committee Member
11.	Dr. Sucharit Koontanakulvong	Independent Director

Mr. Hideki Wakabayashi, Chairman of the Board, assigned Mr. Yasuhiko Kondo, Vice Chairman of the Board and Managing Director, to preside as Chairman of the Meeting and conducted the Meeting in English, whilst Mrs. Suporn Wattanavekin, Director, conducted the Meeting in Thai.

There were 127 shareholders attending the Meeting in person and 266 shareholders represented by proxies. Therefore, 393 shareholders in total, holding altogether of 203,706,134 shares or 81.48 percent of the total number of 250,000,000 paid up shares, were attending the Meeting whereby a quorum of the Meeting was constituted. The Chairman declared the Meeting open and conducted business.

The Chairman introduced directors, independent directors, auditor and lawyer to the shareholders attending the Meeting. After that, Miss Supannee Asawasuwan, the Company Secretary, explained voting procedures to the Meeting.

1. <u>To adopt the Minutes of the Annual General Meeting of Shareholders for the Year</u> 2014

The Chairman proposed that the Meeting consider and adopt the Minutes of the Annual General Meeting of Shareholders for the Year 2014, which was held on June 12, 2014, as per the details in the copy of the Minutes which was delivered to the shareholders prior to the Meeting.

No shareholder raised question.

In this agenda, 12 additional shareholders attending the Meeting in person, holding 21,839 shares and 14 additional shareholders represented by proxies, holding 45,912 shares joined during the proceeding of the Meeting. There were therefore 139 shareholders attending the Meeting in person and 280 shareholders represented by proxies, totalling 419 shareholders, holding altogether of 203,773,885 shares or 81.51 percent of the total number of the paid up shares.

The Meeting considered the matter and cast votes. There were 203,773,885 affirmative votes with no objection or abstention.

<u>Resolution</u>: Upon due consideration, the Meeting unanimously resolved to adopt the Minutes of the Annual General Meeting of Shareholders for the Year 2014 as proposed by the Chairman.

2. <u>To acknowledge the annual report and the Company's operating results, and approve the audited financial statements for the fiscal year ended February 20, 2015</u>

The Chairman, on behalf of the Board of Directors, reported to the Meeting with respect to the Company's performance in the fiscal year ended February 20, 2015 and then proposed that the Meeting consider and acknowledge the annual report and the operating results of the fiscal year ended February 20, 2015 of the Company, as detailed in the annual report of the Company.

Moreover, the Chairman proposed that the Meeting consider and approve the audited financial statements for the fiscal year ended February 20, 2015. Details of which are as shown in the annual report of the Company.

After that, the Chairman gave an opportunity to the shareholders to ask questions about the annual report, operating results and the audited financial statements for the fiscal year ended February 20, 2015.

The shareholders raised questions at the Meeting and the directors of the Company and the Company's subsidiaries provided answers as below:

Shareholder (Thai Investors Association by Mrs. Vipa Suvanich) : I have questions as follows: 1. As shown on the video presentation and the audited financial statements for the fiscal year ended February 20, 2015, credit card income was increased by 12 percent and total revenues, upon consolidation, were increased by 13 percent. Why was the net profit decreased? 2. What is the policy of the Company in fostering potentials of

the Company's subsidiaries in CLMV countries, consisting of Cambodia, Laos, Myanmar and Vietnam? 3. Does the Company have policy to join the campaign of Collective Action against Corruption organized by Thai Institute of Directors (IOD)? and 4. Why were doubtful accounts of the Company increased and how does the Company manage them?

Director (Miss Kannika Kursirikul) : The Company adopts the policy of setting aside allowance for doubtful accounts 100 percent of the accounts receivable which are over 3 installments past due in accordance with the Notification of Capital Market Supervisory Board No. KorThor. 33/2543 Re: Accounting of Non-Performing Loan of Security Companies. For the consistency sake with international standard, the Company will adopt the International Accounting Standard (IAS) No. 39 Re: Financial Instruments: Recognition and Measurement, which prescribes the adoption of Collective Approach. Therefore, in the fiscal year ended February 20, 2015, the Company deemed it appropriate to set aside additional allowance for doubtful accounts of 410,00,000 baht to support the use of Collective Approach under the said accounting standard. The allowance for doubtful account set aside accounts for around 29 percent of the total revenues. Other listed companies in the same industry set aside allowance for doubtful accounts at approximately 35-36 percent of their total revenues.

Director (**Mrs. Suporn Wattanavekin**) : The decrease in net profits, despite increase in income, was partly caused by the Company's setting aside additional allowance for doubtful accounts under Collective Approach due to political unrest in the fiscal year ended February 20, 2015. In terms of debt collection, the Company increased debt collection staffs, provided them with training and improved their working environments in order to boost up working efficiency to support the Company's growth in the fiscal year ended February 20, 2014. As for the Collective Action against Corruption, the Company, by Corporate Compliance Department and Risk Management Department, is now considering whether joining the campaign would support or hinder any internal policies of the Company. Details of the operation of the Company's subsidiaries in CLMV countries will be explained by the managements of each subsidiary.

Managing Director of AEON Microfinance (Myanmar) Company Limited (**Mr. Yuro Kisaka**) : AEON Microfinance (Myanmar) Company Limited started our business in the year 2013 by offering personal loan and purpose loan services. In the year 2014, we generated the total sales of approximately 267,000,000 baht. In May 2015, we achieved sales of approximately 39,000,000 baht, increased by 227 percent compared with the same month of the year 2014, with almost 30,000 accounts receivable in total. Debt collection operation is proceeded efficiently. It is expected that, in the year 2015, AEON Microfinance (Myanmar) Company Limited will be able to borrow money from banks, by which our business can be expanded rapidly and becomes profitable. **Managing Director of AEON Leasing Service (Lao) Company Limited** (**Mr. Shiro Kitano**) : In the year 2014, the first year of operation, AEON Leasing Service (Lao) Company Limited had total sales of approximately 55,000,000 baht, with 93 dealers and around 3,000 accounts receivable. Lao people get used to cash payment for goods and services. That is why we launched a number of promotion campaigns constantly so as to encourage the customers to apply for purpose loan instead of cash payment. In the year 2015, AEON Leasing Service (Lao) Company Limited has a plan to expand our business to other cities outside Vientiane Capital.

Director of AEON Microfinance (Cambodia) Private Company Limited (**Mr. Keiji Nakagawa**) : In the year 2014, AEON Microfinance (Cambodia) Private Company Limited had total sales of approximately 24,000,000 US dollars, increased by 168 percent from the same of last year and income of approximately 5,300,000 US dollars, increased by 224 percent from the same of last year. AEON Microfinance (Cambodia) Private Company Limited has become well-known among Cambodians partly because of the opening of AEON Mall in Cambodia. In the year 2015, it is expected that the sales volume will be increased by 160 percent when compared with the same of the year 2014.

Shareholder (Mr. Kraival Katawanich) : I have some observations with respect to the Company's acquirer business rendered via mobile point-of-sale (mPOS) to McDelivery customers as follows: 1. why does the Company not develop the system to support the smartphones with stylus for ease of affixing signature? 2. Why does the system support iPhone only, Android smartphones not supported, making usage not worth for high cost?; 3. Why does the field of customer email to which the sales slip is to be delivered for customer record show the message "not required"? 4. The Company using multiple telecommunication networks for central IT system and SIM cards makes the customer using some telecommunication network not receive SMS as transaction evidence; 5. The sales slip with dark purple background sent by email makes it difficult and costly to print out in hard copy; 6. The Company should consider to use Mobile EDC of some popular brand in the market which could only be connected to specific Access Point Name. In addition, the Company should also verify the criteria and procedures of refund.

Director (**Mr. Nuntawat Chotvijit**) : Mobile POS Service or mPos is a new service launched by the Company last year. First of all, the reason why the service is rendered using iPhone is because our business partner, the system developer, developed the system to be compatible with iOS operating system in the first place. As for Android operating system, it is now under adjustment process to improve stability and will be ready to service in the next phase. Regarding the cost of iPhone, the Company is an alliance of Total Access Communication Public Company Limited and therefore could purchase at a good bargain. As for the background colour of sales slip, the Company will take it into consideration for further improvement. Concerning the Company's use of multiple telecommunication networks, the Company would like to ensure an uninterrupted service to the customers. In other words, if any telecommunication network is not functional, we can still provide our services through other telecommunication networks. Concerning the recommendation to use the Mobile EDC, since the Mobile EDC with GPRS carries considerable weight, it is not suitable for use with delivery service. Finally, the refund process is to be done in accordance with the procedures and in the manner as prescribed by the Company. All observations will be taken into consideration for service improvement.

Shareholder (Ms. Jinpak Pornpibul) : Why were the operating and administrative expenses and cost of fund in the fiscal year ended February 20, 2015 increased by approximately 700,000,000 baht and 300,000,000 baht respectively from those of the fiscal year ended February 20, 2014? What is the Company's policy to control the operating and administrative expenses?

Director (**Mrs. Suporn Wattanavekin**) : In the fiscal year ended February 20, 2015, the operating and administrative expenses of the Company were increased by approximately 700,000,000 baht contributing to 10 percent, whilst total revenues were increased by 13 percent. Such expenses were paid for marketing activities in order to promote corporate image and to align with major business partners. The increase in cost of fund was due to the expansion of credit granted to the customers. Besides, political unrest at the beginning of the year 2014 caused the Company to increase portion of long-term loans which have higher cost of fund than short-term loans. This is another factor affecting the increase in the Company's cost of fund.

Shareholder (**Ms. Jinpak Pornpibul**) : In order to be members of the Company, do the customers have to apply for credit card, personal loan or hire purchase facility?

Director (**Mr. Nuntawat Chotvijit**) : Customers who apply for financial services of the Company will be deemed to be members of the Company. However, customers may also directly apply to be members of the Company to get AEON Member Card for future use of our services.

Shareholder (**Ms. Jinpak Pornpibul**) : Are those who are eligible to be the Company's customers being those who are prepared to be the Company's debtors?

Director (Mr. Nuntawat Chotvijit) : The Company has three core businesses: credit card, personal loan and hire-purchase facility. Credit card is a financial tool to facilitate payment of the customers. If the customer makes a full payment of the outstanding balance within due date, they will not become debtors of the Company. On the other hand, personal loan and hire-purchase facility are installment loans. The customers using these two services are the Company's debtors.

Shareholder (**Mr. Rittichai Yibcharoenporn**) : In the year 2015 to the year 2017, how does the Company see business opportunity, hindrance and challenge? Will there be any impact to the Company if the minimum wage is not increased? Besides, in Japan mobile phone is used in conjunction with credit card as a mobile platform which enables credit card payment for utilities and goods at the convenient stores in daily life. Provision of such service will increase retail customers as well as fee incomes to the Company without any risk. Would the Company render such service? Would such service be rendered by the Company's subsidiaries in overseas?

Director (**Mrs. Suporn Wattanavekin**) : The increase in minimum wage has both positive and negative impacts to the Company. It may affect staff's salary as part of the operating and administrative expenses. As to the customers, their borrowing power may not be increased. Operation results of the Company can be improved in 4 dimensions. 1. Increased minimum wage gives more purchasing power and higher credit limit can be approved thereby. 2. Expansion of customer base. 3. Geographical expansion of service coverage whereby the Company currently has branches nationwide and subsidiaries in CLMV countries. 4. Launch of new services.

Director (**Mr. Yasuhiko Kondo**) : Technology of mobile payment is called Near Field Communication or contactless technology that enables payment by mobile phone. This technology has been widely used in Japan where the mobile phones have been developed to support this contactless payment feature. In Thailand, VISA, the credit card network provider, has introduced VISA payWave service to push forward the contactless technology. However, the effort should not be exerted solely by the credit card issuer as the service is related to other role players in the payment transaction. It is believed that the Near Field Communication technology will be widespread in the future. The Company has introduced the contactless technology to our customers through AEON-Rabbit member card usage.

Shareholder (Mr. Naruchit Taengsuan) : What is the Company's debt management policy with regard to the accounts receivable which are over 3 installments past due?

Director (**Mrs. Suporn Wattanavekin**) : In the fiscal year ended February 20, 2015, sales of the Company had been growing significantly along with the increased accounts receivable. Considering the redundancy of debt collection performance of Collection Department and the Company's subsidiary whose core business is debt collection service, the Company transferred debt collection operation and related staffs to be under the Company's subsidiary while still in charge of strategic collection. The Company has expertise in debt collection via telephone. The other methods of debt collection will be performed by either the Company's subsidiary or the outsource debt collection companies as determined by the Company according to their expertise in each debt collection are

difficult despite sufficient efforts used, the Company will compare net income from debt collection against net proceeds from debt sales.

Shareholder (**Mr. Naruchit Taengsuan**) : Has the Company ever been complained of debt collection conducted by outsource debt collection company? How does the Company manage such risk?

Director (**Mrs. Suporn Wattanavekin**) : In engaging outsource debt collection companies, the Company must carefully control and manage to ensure due and lawful debt collection performance in order to retain our customers. The Company attaches great importance to selection of outsource debt collection companies by considering not only achievement in debt collection performance, but also corporate profile, years of establishment and experience in debt collection business. In addition, the Company has put in place operation manual and procedures for keeping confidentiality of personal information of the customers. The outsource debt collection companies may sometimes misperform, in which case the Company imposes solid penalty.

Shareholder (**Mr. Sakchai Sakulsrimontri**) : How much is total outstanding balance of accounts receivable which generated gain on sales of written-off accounts receivable of approximately 606,000,000 baht?

Director (Mrs. Suporn Wattanavekin): Sales of written-off accounts receivable in the fiscal year ended February 20, 2015 were from the total outstanding balance of approximately 9,000,000,000 baht.

Shareholder (**Mr. Sakchai Sakulsrimontri**) : What are commission income and other income each of which amounts to approximately 200,000,000 baht?

Director (**Miss Kannika Kursirikul**) : Commission income was generated from the provision of insurance brokerage services of AEON Insurance Service (Thailand) Co., Ltd. Other income of the Company was mainly generated from fees collected from customers doing cashing at the Company's ATM using the credit cards issued by other credit card issuers. Other income of AEON Insurance Service (Thailand) Co., Ltd. was from the provision of space, equipment and personnel for operating insurance telemarketing business to various insurance companies. Other income of ACS Servicing (Thailand) Co., Ltd. came from provision of legal services, etc.

Shareholder (**Mr. Sakchai Sakulsrimontri**) : I am referring to pages 3-4 of the financial statements of the fiscal year ended February 20, 2015. What is the difference between receivables per currency swap contracts and payables per currency swap contracts?

Director (**Miss Kannika Kursirikul**) : Receivables per currency swap contracts shown under the current assets and the non-current assets and payables per currency swap contracts shown under the current liabilities and non-current liabilities were incurred from the execution of currency swap contracts between the Company and commercial banks to mitigate currency fluctuation as the Company is obligated to repay foreign currency loans to the loan creditors. In terms of current and non-current items, current portion of long-term loans is classified as current assets or current liabilities; whereas, long-term loans are classified as non-current assets or non-current liabilities, as the case may be.

Shareholder (**Mr. Sakchai Sakulsrimontri**) : I am referring to page 4 of the financial statements of the fiscal year ended February 20, 2015. Why did the payables per currency swap contracts under non-current liabilities amount to approximately 2,190,000,000 baht while those of the fiscal year ended February 20, 2014 amounted to approximately 802,000,000 baht? Does the Company incur loss from executing the currency swap contracts?

Director (**Miss Kannika Kursirikul**) : Figures of payables per currency swap contracts fluctuate upon Thai baht exchange rate. As of February 20, 2015, Thai baht exchange rate was depreciated comparing with the fiscal year ended February 20, 2014; therefore, the payables per currency swap contracts were increased. Nonetheless, the Company does not have to take any risks or effects from currency fluctuation occurred after execution of the contracts.

In this agenda, 27 additional shareholders attending the Meeting in person, holding 40,816 shares and 15 additional shareholders represented by proxies, holding 5,507 shares, joined during the proceeding of the Meeting. There were therefore 166 shareholders attending the Meeting in person and 295 shareholders represented by proxies, totalling 461 shareholders, holding altogether of 203,820,208 shares or 81.53 percent of the total number of the paid up shares.

The Meeting considered the matter and cast votes. There were 203,820,208 affirmative votes with no objection or abstention.

<u>Resolution</u>: Upon due consideration, the Meeting acknowledged the annual report and the operating results of the fiscal year ended February 20, 2015, and unanimously resolved to approve the audited financial statements for the fiscal year ended February 20, 2015 as proposed by the Chairman.

3. <u>To acknowledge the payment of interim dividend and approve declaration of final</u> <u>dividend payment for the fiscal year ended February 20, 2015</u>

The Chairman informed the Meeting that in the fiscal year ended February 20, 2015, the Company had a net profit attributable to owners of the parent, after corporate income tax at 20 percent, of 2,417, 534,799.64 baht.

Referring to the performance of the fiscal year 2014, the Board of Directors deemed it appropriate to pay final dividend for the second half of the fiscal year 2014 in an amount of 1.85 baht per share to the shareholders. Final dividend will be paid on June 25, 2015. Therefore, the total amount of dividend paid in the fiscal year ended February 20, 2015 shall be 3.45 baht per share, which is consistent with the Company's policy to pay out dividend not lower than 30 percent of the Company's consolidated net profit after deduction of all categories of reserves as specified in the Company's regulations and applicable laws. However, payment of such dividend is subject to cash flow and investment plan of the Company and the Company's subsidiaries in each year, and other requirements and consideration as determined by the Board of Directors.

No shareholder raised question.

The Meeting considered the matter and cast votes. There were 203,820,208 affirmative votes with no objection or abstention.

<u>Resolution</u>: Upon due consideration, the Meeting acknowledged the interim dividend payment and unanimously resolved to declare the final dividend payment to the shareholders as proposed by the Chairman in all respects.

4. <u>To appoint auditor and determine audit fee</u>

At the request of the Chairman, the Company Secretary informed the Meeting that in order to comply with Section 120 of the Public Limited Companies Act B.E. 2535 and Article 36 of the Articles of Association of the Company, the appointment of auditor and determination of audit fee shall be approved by the Annual General Meeting of Shareholders. Accordingly, the Chairman proposed that the Meeting consider to appoint auditors for the year ended February 20, 2016 and the period from February 21, 2016 to February 29, 2016 as follows:

- 1. Dr. Suphamit TechamontrikulCPA registration number 3356
- 2. Mr. Permsak Wongpatcharapakorn CPA registration number 3427
- 3. Mr. Chavala Tienpasertkij CPA registration number 4301

All of whom are auditors from Deloitte Touche Tohmatsu Jaiyos Audit Co., Ltd. to be the Company's auditors for the year ended February 20, 2016 and the period from February 21, 2016 to February 29, 2016. Any one of these auditors is authorized to audit, perform, express opinion and/or sign on the financial statements, audit report and/or any other relevant documents.

In addition, the Chairman proposed that the Meeting consider the determination of the audit fee for the year ended February 20, 2016 in an amount of 5,350,000 baht and for the period from February 21, 2016 to February 29, 2016 in an amount of 300,000 baht and other miscellaneous expenses in an amount not more than 300,000 baht in case there is significant change.

The shareholder raised question at the Meeting and the director of the Company provided answer as below:

Shareholder (Mr. Kraival Katawanich) : Regarding the audit fee of the year ended February 20, 2016 and the period from February 21, 2016 to February 29, 2016, there will be an additional charge of not more than 300,000 baht in case there is significant change. Is such an additional charge the same amount as the additional charge to the audit fee of the fiscal year ended February 20, 2015?

Director (Miss Kannika Kursirikul) : The additional charge in case there is significant change to the audit fee of the year ended February 20, 2016 and the period from February 21, 2016 to February 29, 2016 is the same amount as the additional charge to the audit fee of the fiscal year ended February 20, 2015, at not more than 300,000 baht.

In this agenda, 3 additional shareholders represented by proxies, holding 3 shares, joined during the proceeding of the Meeting. There were therefore 166 shareholders attending the Meeting in person and 298 shareholders represented by proxies, totalling 464 shareholders, holding altogether of 203,820,211 shares or 81.53 percent of the total number of the paid up shares.

The Meeting considered the matter and cast votes. There were 203,820,211 affirmative votes with no objection or abstention.

<u>Resolution</u>: Upon due consideration, the Meeting unanimously resolved to appoint the auditors and determine the audit fee of the Company's auditors, together with additional charge, as proposed by the Chairman in all respects.

5. <u>To approve changing the accounting period and amendment of Article 37 of the</u> <u>Articles of Association of the Company</u>

The Chairman informed the Meeting that in order to achieve greater efficiency in various aspects of management and business operation and to conform with monthly tax period, the accounting period of the Company should start on March 1st of any year and end on the last day of February of the following year.

The new accounting period of the Company shall be effective in the fiscal year 2016 (starting on March 1, 2016 and ending on February 28, 2017) onward.

During the transitional period for adopting the new accounting period, there will be 2 times of financial closing in the fiscal year 2015 as follows:

Current accounting period	starts on February 21, 2015 and ends on February 20, 2016
Next accounting period	starts on February 21, 2016 and ends on February 29, 2016

Moreover, in order to accommodate the change of the Company's accounting period, Article 37 of the Articles of Association of the Company shall be revised as follows:

"Article 37 The Company's accounting period shall start on March 1st of any year and end on the last day of February of the following year."

In accordance with Section 31 of the Public Limited Companies Act B.E. 2535 and Article 35 of the Articles of Association of the Company, any amendment of the Articles of Association of the Company requires resolution at the shareholders meeting with votes not less than three-fourths of the total votes of shareholders who attend the meeting and are entitled to vote.

The shareholder raised question at the Meeting and the director of the Company provided answer as below:

Shareholder (**Mr. Thongchai Lakkanavisit**) : Why does the Company change the accounting period in this fiscal year?

Director (Miss Kannika Kursirikul) : AEON Financial Service Co., Ltd., our parent company in Japan has expanded their business into banking sector and is thus required to change their accounting period. The Company changes our accounting period to be in line therewith for the purpose of preparing consolidated financial statements.

Such change to the accounting period will be beneficial to the Company in terms of calculating expenses by calendar month and in conformity with monthly tax period. It also facilitates comparison of turnover figures in the same period with competitors.

The Meeting considered the matter and cast votes. There were 203,820,211 affirmative votes with no objection or abstention.

Resolution: Upon due consideration, the Meeting unanimously resolved to change the accounting period and amend Article 37 of the Articles of Association of the Company as proposed by the Chairman in all respects.

6. <u>To elect directors to replace those retiring by rotation and appoint a new director</u>

The Chairman informed the Meeting that under the Company's Articles of Association, one-third of the directors are due to retire at each Annual General Meeting of Shareholders. At this time, 4 directors shall retire by rotation, namely:

1.	Miss Kannika Kursirikul	Director
2.	Mrs. Jiraporn Kongcharoenwanich	Director
3.	Mr. Taketo Ando	Director
4.	Mr. Dej Bulsuk	Independent Director and Audit Committee
		Member

In order to take up new responsibility, Mr. Taketo Ando shall vacate his position by rotation. The Board of Directors therefore proposed to appoint Mr. Kunio Kawamura to be a new director of the Company who takes up the position vacated by Mr. Taketo Ando.

Accordingly, persons to be elected as directors to replace directors retiring by rotation are as indicated below.

- 1. Miss Kannika Kursirikul
- 2. Mrs. Jiraporn Kongcharoenwanich
- 3. Mr. Dej Bulsuk
- 4. Mr. Kunio Kawamura

No shareholder raised question.

The Meeting considered the matter and cast votes to appoint directors for the replacement of the directors who vacated office by rotation or resignation at once as follows:

1. Miss Kannika Kursirikul	Approved	201,472,011	votes
	Disapproved	2,333,900	votes
	Abstained	14,300	votes
	Invalid	0	votes
2. Mrs. Jiraporn Kongcharoenwanich	Approved	201,472,011	votes
	Disapproved	2,333,900	votes
	Abstained	14,300	votes
	Invalid	0	votes
3. Mr. Dej Bulsuk	Approved	203,563,711	votes
	Disapproved	242,200	votes
	Abstained	14,300	votes
	Invalid	0	votes
4. Mr. Kunio Kawamura	Approved	203,802,911	votes
	Disapproved	3,000	votes
	Abstained	14,300	votes
	Invalid	0	votes

<u>Resolution</u>: Upon due consideration, the Meeting resolved by majority votes to appoint Miss Kannika Kursirikul, Mrs. Jiraporn Kongcharoenwanich, Mr. Dej Bulsuk and Mr. Kunio Kawamura to be directors of the Company as proposed by the Chairman in all respects.

7. <u>To approve remuneration of directors</u>

The Chairman proposed that the Meeting consider and approve the remuneration of the directors for the fiscal year ended February 20, 2016 in an amount not more than 20,000,000 baht.

The shareholder raised questions at the Meeting and the directors of the Company provided answers as below:

Shareholder (Thai Investors Association by Mrs. Vipa Suvanich): Why does the Company seek approval to increase the remuneration of directors from 13,000,000 baht to 20,000,000 baht?

Director (**Mr. Yasuhiko Kondo**) : The Company has maintained the remuneration of directors at not exceeding 13,000,000 baht for almost 8 years since the year 2007. It is time that the Company has to increase remuneration of directors to be proportional to their additional duties and responsibilities in the Company and our local and overseas subsidiaries. Some directors have been assigned with duties and responsibilities in the Company's subsidiaries too. Nevertheless, the Company will ensure that the amount of remuneration to be paid to the directors is appropriate.

Shareholder (Thai Investors Association by Mrs. Vipa Suvanich): Why does the Company not seek approval to increase the remuneration of directors on a yearly basis? The increase from 13,000,000 baht to 20,000,000 baht is somewhat significant.

Director (**Mrs. Suporn Wattanavekin**) : The board of directors of the Company have already discussed this matter and deemed it appropriate to have some flexibility in determining the remuneration of directors. The Company is expanding to various businesses and thus requires know-how and expertise of expatriates. Human resources expenses will therefore be increased. However, the proposed remuneration of directors is merely ceiling amount.

The Meeting considered the matter and cast votes. There were 202,651,310 affirmative votes, 1,166,900 disapproved votes and 2,001 abstain votes.

<u>Resolution</u>: Upon due consideration, the Meeting resolved by votes of not less than two-thirds of all votes of the shareholders attending the Meeting to determine the remuneration of the directors for the fiscal year ended February 20, 2016 as proposed by the Chairman in all respects.

8. <u>Other business</u>

The Chairman asked the Meeting if the shareholders would propose any other matters for consideration and gave a chance to the shareholders to raise further questions.

Shareholder (Mr. Kraival Katawanich) : My comments and questions are as follows: 1. In agenda 7 (To approve remuneration of directors), since the proposed remuneration of directors for the fiscal year ended February 20, 2016 increases significantly from that of the fiscal year ended February 20, 2015, the Company should provide more detailed explanation in the notice of the annual general meeting of shareholders. 2. Agenda 3 comprises 2 sub-agendas, namely To acknowledge the payment of interim dividend and To approve the final dividend payment. Therefore, the notice of the annual general meeting of shareholders should state when the shareholder register book closing date and the interim dividend payment date was. 3. If the souvenir is not sufficient for all shareholders attending the Meeting, the Company should deliver the souvenir to shareholders after the Meeting, not to let the shareholders collect the souvenir by themselves at the Company's branches. 4. The voting cards for the agenda 6 regarding the election of directors should be separated from other agendas for convenience of voting by shareholders. 5. Does the additional charge of not more than 300,000 baht in case there is significant change also cover the period from February 21, 2016 to February 29, 2016?

The Company Secretary (Miss Supannee Asawasuwan) : Details of interim dividend payment were already informed and explained to the Meeting by the Chairman, as well as displayed on the screen. However, the Company will take all recommendations into consideration for improvement of both the Notice of Annual General Meeting of Shareholders and the conduct of the meeting. For the souvenir, the Company can arrange to deliver it to the shareholder by postage if the shareholder so desires.

Director (**Miss Kannika Kursirikul**) : The additional charge of not more than 300,000 baht also covers the period from February 21, 2016 to February 29, 2016.

Shareholder (**Mr. Sakchai Sakulsrimontri**) : Why does the Company not increase its registered capital? Increasing the registered capital can help reducing the Company's indebtedness from long-term loans by which the Company had to pay interests as much as approximately 2,000,000,000 baht in the fiscal year ended February 20, 2015.

Director (**Mrs. Suporn Wattanavekin**) : Due to the fact that the Company has a large amount of retained earnings, paying out excessive dividend will lessen the shareholders' equity resulting in higher Debt to Equity (D/E) ratio and borrowing capability is affected thereby. However, if the Company pays out appropriate amount of dividend, the Company's Debt to Equity ratio will not be affected and an increase of registered capital is thus not necessary. The Company is among not so many listed companies in the Stock Exchange of Thailand which requires no increase of registered capital ever since listed for over 10 years as the Company is able to maintain our Debt to Equity ratio in the proportion acceptable to banks. Having said that, the Company is capable of paying out dividend at the rate of not less than 30 percent of the Company's consolidated net profit in accordance with dividend payment policy of the Company for every year.

Shareholder (**Mr. Rittichai Yibcharoenporn**) : 1. Does the Company have policy to issue debentures or apply for long-term loans for the purpose of fixing interest rate? 2. Why is the interest rate of loans denominated in JPY is higher than the interest rates of loans denominated in THB and USD? 3. Can the Company refinance the long-term loan debts with high interest rates? From my observation, the Company's long-term loans denominated in JPY and USD have interest rates higher than the interest rate of short-term overdraft loans denominated in THB.

Management of Finance and Budget Control Department (Mr. Kazumasa Oshima) : The Company is interested in issuing debentures in a good opportunity. Regarding the loans denominated in JPY and USD, the Company will enter into currency swap contracts in order to mitigate currency fluctuation risk. The Company is of a view that the interest rates of loans denominated in JPY and USD are still lower than the interest rates of loans denominated in THB. There was no further business proposed to the Meeting for consideration. The Chairman adjourned the Meeting at 12:50 p.m.

(Signed)

Yasuhiko Kondo Chairman of the Meeting