



AEON Thana Sinsap

(AEONTS.BK/AEONTS TB)*

Neutral Maintained

Price as of 11 Jul 2025	98.00
12M target price (Bt/shr)	110.00
Unchanged/Revised up(down)(%)	(11.2)
Upside/downside (%)	10.9

Key messages

กำไรของ AEONTS เพิ่มขึ้นเพราะค่าใช้จ่ายในการดำเนินงาน และ credit cost ลดลง ทั้งนี้ เนื่องจากธุรกิจหลักของ AEONTS เกี่ยวข้องกับกลุ่มลูกค้าที่มีรายได้ต่ำ เราจึงระมัดระวังกับประเด็นคุณภาพสินทรัพย์ และ คาดว่า credit cost ของสินเชื่อ H/P จะยังอยู่ในระดับสูง เราปรับลดประมาณการกำไรปี 2568F/2569F ลง -2%/-4% เพื่อสะท้อนถึงการปรับเพิ่มสมมติฐาน credit cost เราคาดว่า การฟื้นตัวจะเป็นไปอย่างช้า ๆ ทั้งนี้จาก AEONTS เน้นลูกค้าระดับล่าง เราจึง de-rate PE เป็น 9x (ต่ำกว่า PE ของ KTC 10%) ทำให้ได้ราคาเป้าหมายปี 2568F ใหม่ที่ 110 บาท (จากเดิม 124 บาท) โดยยังคงคำแนะนำถือ

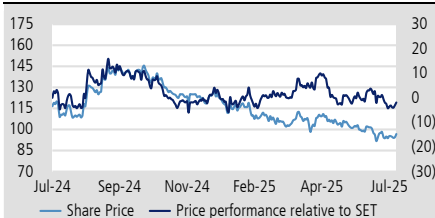
Trading data

Mkt cap (Btbn/US\$bn)	24,188/744
Outstanding shares (mn)	250
Foreign ownership (mn)	117
3M avg. daily trading (mn)	0.29
52-week trading range (Bt)	91.75/145
Performance (%)	3M 6M 12M
Absolute	-5.6 -18.0 -17.7
Relative	-5.2 -0.1 -2.5

Quarterly EPS

	1Q-May	2Q-Aug	3Q-Nov	4Q-Feb
2023	2.5	3.4	2.8	4.4
2024	2.1	3.3	3.1	2.9
2025	3.1			

Share price chart



Source: SET

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คุณภาพสินทรัพย์ดีขึ้น และ คชจ.ดำเนินงานลดลง

Event

FY1Q68 (สิ้นสุดเดือนพฤษภาคม 2568) และ แนวโน้มปี 2568F

Impact

กำไรใน 1Q68 อยู่ที่ 772 ล้านบาท (+6% QoQ, +47% YoY) ลดเป็น 25% ของประมาณการกำไรปี FY68F กำไรที่เพิ่มขึ้น QoQ สะท้อนถึงค่าใช้จ่ายในการดำเนินงานที่ลดลง 8% และ ฐานกำไรที่ต่ำใน 4Q67 เนื่องจากการมีกำไรสุทธิที่ต่ำกว่ากำไรพิเศษที่ 37% ส่วนกำไรที่เพิ่มขึ้นอย่างแข็งแกร่ง YoY เป็นเพราะรายได้ลดลง 4% ในขณะที่ค่าใช้จ่ายในการตั้งสำรองลดลง 15% นอกจากนี้ สินเชื่อยังทรงตัว QoQ แต่หดตัว 3% YoY ทั้งนี้สินเชื่อ H/P (11% ของสินเชื่อรวม) เพิ่มขึ้น 6% QoQ และ 27% YoY (จากสินเชื่อในประเทศ ไทย และ กัมพูชา) ในขณะที่สินเชื่อกลุ่มอื่น ๆ (บัตรเครดิต และ P-Loan) ลดลง

ค่าใช้จ่ายในการดำเนินงานลดลงใน 1Q68 แต่จะเพิ่มขึ้นในไตรมาสต่อ ๆ ไป

บริษัทบอกค่าใช้จ่ายในการดำเนินงานที่ลดลงยังสะท้อนถึงการเปลี่ยนแปลงเชิงโครงสร้างของบริษัท ในการใช้ค่าใช้จ่ายในการตลาดด้วย ซึ่งการที่บริษัทกล่าวว่าการใช้จ่ายจะทยอยชะลอตัวลง และ ตั้งใจจะลดอัตราการขยายตัวของสินเชื่อหลักประกัน จึงลดค่าใช้จ่ายด้านการตลาดใน 1Q68 ลง และ เปลี่ยนมาใช้ช่องทางสื่อสังคม (social media) แทน ซึ่งทำให้สัดส่วนต้นทุน/รายได้ลดลงเป็น 38% (จาก 40% ใน 1Q67 และ 42% ใน 4Q67) โดยในระยะต่อไป บริษัทอาจจะพิจารณาเพิ่มการใช้จ่ายในไตรมาสต่อ ๆ ไป เมื่อภาวะตลาดดีขึ้น

คุณภาพสินทรัพย์ดีขึ้นจากการชะลอสินเชื่อบุคคลไม่มีหลักประกัน

NPL ลดลง 3% QoQ และ 8% YoY ใน 1Q68 โดย NPL จาก P-Loan และ บัตรเครดิตลดลงติดต่อกันมาสองไตรมาสแล้ว ซึ่งเกินพอที่จะชดเชย NPL ที่เพิ่มขึ้นจากสินเชื่อ H/P ได้ ทั้งนี้ บริษัทบอกว่า NPL ของกลุ่ม P-Loan และ บัตรเครดิตที่ทรงตัวเป็นเพราะบริษัทหยุดปล่อยสินเชื่อใหม่ให้ลูกค้ารายใหม่มาตั้งแต่สองปีก่อนแล้ว นอกจากนี้ การที่ NPL ลดลง ค่าใช้จ่ายในการกันสำรองในไตรมาสที่จึงทำให้ส่วนรองรับหนี้เสียเพิ่มขึ้น โดยสัดส่วน NPL coverage เพิ่มขึ้นเป็น 162% (จาก 154% ในไตรมาสที่แล้ว)

ปรับลดประมาณการกำไรปี 2568F/2569F -2%/-5% ลงคำแนะนำถือ ราคาเป้าหมายปี 2568F ที่ 110 บาท AEONTS เผยว่าคงใช้กลยุทธ์ขายสินเชื่อแบบ selective ในไตรมาสต่อ ๆ ไป คาดว่าอาจจะมีการใช้จ่ายในการดำเนินงานเพิ่มขึ้นเพื่อจับธุรกิจใหม่ ๆ ซึ่งทำให้เราปรับสมมติฐานสำคัญ โดยปรับเพิ่ม credit cost เป็น 7.8%/7.7% (จากเดิม 7.5%/7.2%) นอกจากนี้ เรายังใช้สมมติฐานอัตราการขยายตัวของสินเชื่อปี 2568F/2569F ที่ +1%/+5%, ส่วนต่างสินเชื่อที่ดีขึ้นเป็น 16.7%/16.9% และ สัดส่วนต้นทุน/รายได้ที่ 38%/39% เราคาดว่า การฟื้นตัวจะเป็นไปอย่างช้า ๆ ทั้งนี้จาก AEONTS เน้นลูกค้าระดับล่าง เราจึง de-rate PE เป็น 9x (ต่ำกว่า PE ของ KTC 10%) ทำให้ได้ราคาเป้าหมายปี 2568F ใหม่ที่ 110 บาท (จากเดิม 124 บาท) โดยยังคงคำแนะนำถือ

Risks

เศรษฐกิจฟื้นตัวช้า, NPL เพิ่มขึ้น.

Key financials and valuations

	2022	2023	2024	2025F	2026F
Ending	Feb-23	Feb-24	Feb-25	Feb-26	Feb-27
Pre-provision profit (Btmn)	12,213	11,402	11,081	10,966	11,262
Pretax profit (Btmn)	4,950	4,161	3,848	3,943	4,231
Net profit (Btmn)	3,815	3,259	2,860	3,034	3,265
EPS (Bt)	15.26	13.04	11.44	12.14	13.06
DPS (Bt)	5.50	5.50	5.50	5.83	6.27
EPS Growth (%)	7.4	(14.6)	(12.2)	6.1	7.6
Dividend yield (%)	3.0	3.0	3.0	3.2	3.4
D/E (%)	3.1	2.8	2.5	2.4	2.5
P/E (X)	13.2	11.5	9.2	8.1	7.5
P/BV (X)	2.2	1.5	1.0	0.9	0.9
ROAA (%)	4.1	3.5	3.1	3.3	3.5
ROAE (%)	17.9	13.8	11.3	11.3	11.8

Source: Company data, KGI Securities Research

Figure 1: Quarterly income statement

	May-23	Aug-23	Nov-23	Feb-24	1Q24 May-24	2Q24 Aug-24	3Q24 Nov-24	4Q24 Feb-25	1Q25 May-25	% chg QoQ	YoY
Income Statement (Bt mn)											
Interest Income	4,726	4,770	4,650	4,622	4,657	4,684	4,571	4,459	4,462	0.1%	-4.2%
Credit card	1,951	1,968	1,989	1,910	1,898	1,920	1,794	1,749	1,706	-2.5%	-10.2%
Personal loan	2,534	2,554	2,411	2,451	2,475	2,453	2,455	2,356	2,385	1.2%	-3.6%
Hire-purchase	240	248	249	261	283	311	322	354	371	4.8%	31.2%
Interest Expense	527	574	511	550	558	558	600	529	537	1.4%	-3.9%
Interest Income-net	4,199	4,196	4,139	4,072	4,098	4,126	3,971	3,930	3,925	-0.1%	-4.2%
Collection service income	55	58	55	53	51	44	42	43	44	1.2%	-15.2%
Commission income	170	160	157	156	158	170	160	161	184	14.0%	16.2%
Gain on sale of written-off rec	0	167	0	0	0	172	0	0	0		
Other income	509	521	543	594	641	644	753	691	704	1.8%	9.8%
Pre-provision income	4,932	4,935	4,894	4,875	4,949	4,984	4,926	4,826	4,856	0.6%	-1.9%
Operating expenses	2,029	2,070	2,114	2,181	2,187	2,132	2,187	2,266	2,073	-8.5%	-5.2%
Pre-provision profit	2,903	2,865	2,780	2,694	2,762	2,852	2,739	2,560	2,783	8.7%	0.8%
Provision	2,094	1,949	1,899	1,298	2,089	1,986	1,802	1,356	1,766	30.2%	-15.4%
Pre-tax profit	805	1,082	881	1,394	672	1,039	935	1,203	1,012	-15.9%	50.7%
Income tax	161	218	171	273	132	207	114	444	204	-54.0%	54.2%
Net profit	617	842	706	1,094	524	822	789	725	772	6.4%	47.2%
EPS (Bt)	2.47	3.37	2.82	4.37	2.10	3.29	3.15	2.90	3.09	6.4%	47.2%
Profitability (%)											
Loan yield	20.14	20.32	19.80	19.96	20.38	20.50	20.18	19.96	20.07		
Spread	16.90	16.75	16.64	16.51	16.84	16.92	16.24	16.41	16.41		
Cost of funds (%)	3.24	3.57	3.16	3.46	3.55	3.57	3.94	3.55	3.67		
Cost to income ratio (%)	37.2	36.5	39.1	40.2	39.7	37.3	39.6	42.3	38.4		
Loan (Bt bn)	93.8	94.0	93.9	91.3	91.5	91.4	89.8	88.9	88.9	0%	-3%
Credit card	43.6	43.9	43.5	41.2	40.2	39.4	38.5	37.3	42.5	14%	6%
P-Loan	44.4	44.0	44.0	43.4	43.6	43.7	43.1	42.5	42.5	0%	-3%
Hire purchase	5.7	6.0	6.3	6.6	7.6	8.2	8.2	9.1	9.6	6%	27%
NPL	5,541	5,810	5,854	4,534	4,931	5,296	5,278	4,641	4,516	-3%	-8%
NPL ratio (%)	5.9	6.2	6.2	5.0	5.4	5.8	5.9	5.2	5.1		
Coverage ratio (%)	184	174	162	183	168	159	152	154	162		
Credit cost (%)	8.9	8.3	8.1	5.7	9.1	8.7	8.0	6.1	7.9		
Net credit cost (%)	7.0	6.4	6.1	3.5	6.8	6.3	5.7	3.8	5.4		
Bad debt recovery	441	451	468	488	525	537	532	518	567		
Bad debt write-off	2,155	2,196	2,631	2,615	2,178	1,966	2,168	2,380	1,771		
Loan (Bt bn)											
Stage 1	84,530	84,322	84,135	83,792	83,726	83,348	81,964	81,917	82,015	0.1%	-2%
Stage 2	3,726	3,837	3,906	2,979	2,796	2,745	2,529	2,390	2,339	-2.1%	-16%
Stage 3	5,541	5,810	5,854	4,534	4,931	5,296	5,278	4,641	4,516	-2.7%	-8%
Total	93,798	93,969	93,894	91,305	91,453	91,388	89,771	88,948	88,870	-0.1%	-3%
LLR											
Stage 1	(4,343)	(4,041)	(3,538)	(3,748)	(3,532)	(3,425)	(3,133)	(2,829)	(3,100)		
Stage 2	(1,691)	(1,684)	(1,614)	(1,301)	(1,248)	(1,136)	(1,036)	(934)	(955)		
Stage 3	(4,165)	(4,361)	(4,335)	(3,239)	(3,509)	(3,841)	(3,834)	(3,377)	(3,253)		
Total	(10,199)	(10,086)	(9,488)	(8,288)	(8,289)	(8,402)	(8,004)	(7,140)	(7,308)		
Growth (YoY%)											
Revenue	(0.5)	3.7	(7.1)	(2.3)	0.9	0.7	2.2	(1.3)	(2.1)		
Operating expense	(0.2)	4.3	3.7	5.9	7.8	3.0	3.5	3.9	(5.2)		
Pre-provision profit	(2.3)	1.9	(8.4)	(3.1)	0.3	1.1	0.7	(1.0)	(1.9)		
Provision expense	33.9	5.3	0.8	(33.9)	(0.2)	1.9	(5.1)	4.5	(15.4)		
Bad debt recovery	14.5	9.8	15.3	(1.2)	19.1	19.1	13.7	6.0	7.8		
Net Profit	(44.6)	(6.8)	(36.0)	58.0	(15.1)	(2.4)	11.7	(33.7)	47.2		
Cost											
SG&A	2,029	2,070	2,114	2,181	2,187	2,132	2,187	2,266	2,073		
Financial cost	527	574	511	550	558.5	558.0	600.0	529.0	536.6		
Provisioning expense	2,094	1,949	1,899	1,298	2,089	1,986	1,802	1,356	1,766		
Loan breakdown											
Credit card	43,649	43,879	43,496	41,162	40,177	39,424	38,468	37,280	36,703	-1.5%	-8.6%
Personal loan	44,361	43,999	43,975	43,421	43,639	43,679	43,069	42,549	42,461	-0.2%	-2.7%
Hire Purchase	5,712	6,009	6,343	6,647	7,567	8,217	8,171	9,060	9,643	6.4%	27.4%
Total	93,721	93,886	93,814	91,231	91,382	91,320	89,708	88,889	88,807	-0.1%	-2.8%

Source: Company data, KGI Securities Research

Figure 2: Key assumptions

	2022	2023	2024	2025F	2026F
	Feb-23A	Feb-24A	Feb-25A	Feb-26A	Feb-27A
Loan (Bt bn)	93,937	91,305	88,948	90,043	93,752
Credit card (Bt bn)	43,474	41,162	37,280	38,025	40,307
P-Loan (Bt bn)	44,878	43,421	42,549	43,826	44,702
Hire purchase	5,511	6,647	9,060	8,192	9,011
Others	73	73	59	78	85
Loan by country					
Domestic	88,769	85,602	81,647	81,647	84,097
CLMV	5,168	5,703	7,301	8,396	9,655
Growth by country					
All country	3.2%	-2.8%	-2.6%	1.2%	4.1%
Domestic	3.8%	-3.6%	-4.6%	0.0%	3.0%
CLMV	3.5%	10.4%	28.0%	15.0%	15.0%
Loan yield	20.4%	20.3%	20.3%	20.1%	20.1%
Cost of fund	2.9	3.4	3.7	3.4	3.2
Loan spread	17.5	16.9	16.6	16.7	16.9
Bad debt write-off	8,583	9,596	8,691	9,130	9,385
Credit cost	773	793	803	780	770
LLR	10,125	8,288	7,140	7,023	7,500
LLR/loan ratio	10.8	9.1	8.0	7.8	8.0
NPL ratio	5.7	5.0	5.2	5.1	5.2
NPL coverage	190	183	154	153	153
Cost-to-income ratio	37.0	38.5	40.0	38.0	39.4
Effective tax rate	20.1%	19.8%	23.3%	20.0%	20.0%
ROA	4.1	3.5	3.1	3.3	3.6
ROE	17.9	13.8	11.3	11.3	11.9
D/E	3.1	2.8	2.5	2.4	2.4

Source: KGI Securities Research

Figure 3: Changes to key assumptions

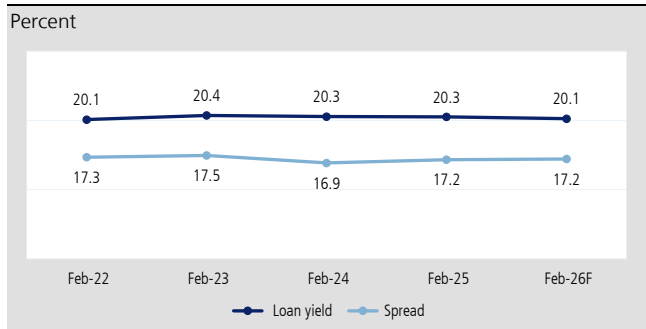
	Previous		Revised	
	2025F	2026F	2025F	2026F
Credit cost	7.5%	7.2%	7.8%	7.7%

Source: KGI Securities Research

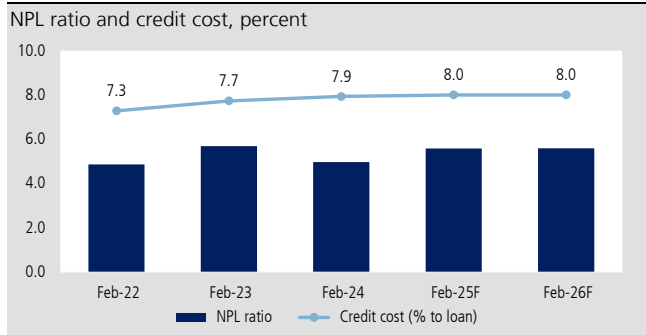
Figure 4: Company profile

AEON Thana Sinsap (AEONTS) is a lending company. Its business segments consist of retail finance (credit card, personal loan, hire-purchase loan) and other business (debt collection and insurance brokerage services). Outside of Thailand it has business operation in Cambodia, Laos, and Myanmar. 71% of AEONTS's customer base are in provincial areas and 29% are in Bangkok.

Source: Company data, KGI Securities Research

Figure 6: Loan yield and spread


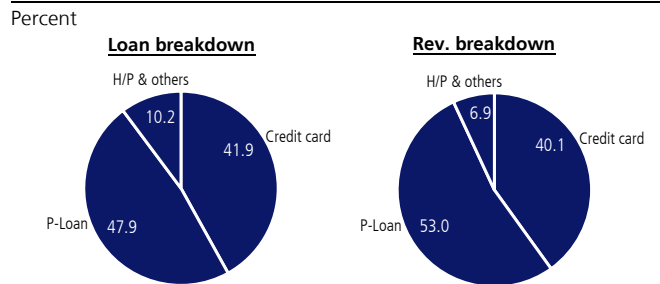
Source: Company data, KGI Securities Research

Figure 8: Asset quality (NPL ratio and credit cost)


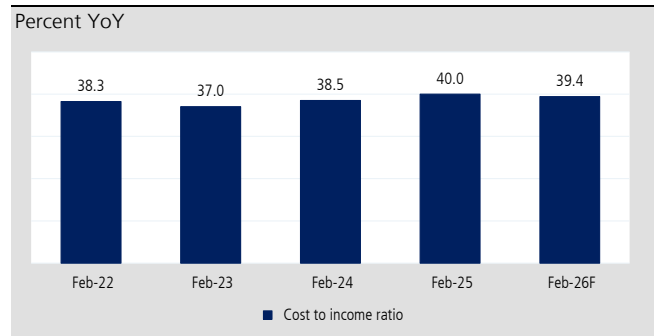
Source: Company data, KGI Securities Research

Figure 10: PBV

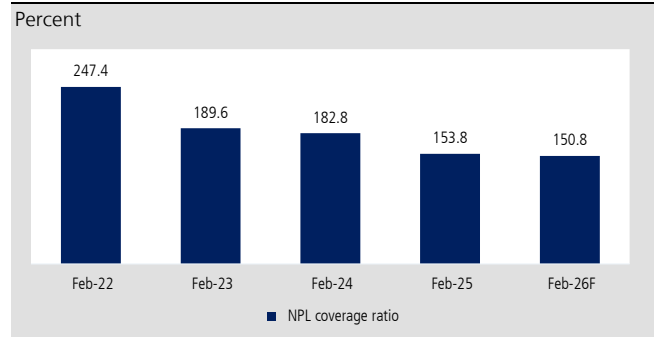

Source: Company data, KGI Securities Research

Figure 5: Loan breakdown (personal loans and credit card)


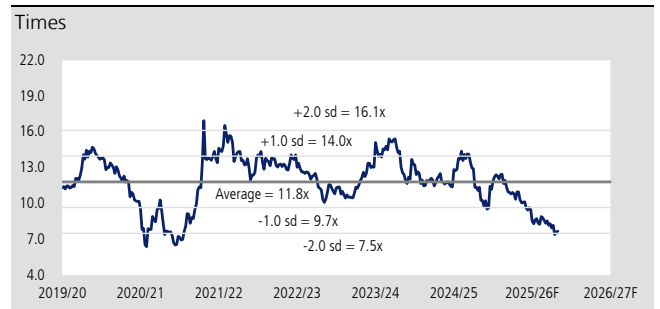
Source: Company data, KGI Securities Research

Figure 7: Cost to income ratio


Source: Company data, KGI Securities Research

Figure 9: NPL coverage


Source: Company data, KGI Securities Research

Figure 11: PER


Source: KGI Securities Research

Balance Sheet

Year to Feb (Bt mn)	2022	2023	2024	2025F	2026F
	Ending Feb-23	Ending Feb-24	Ending Feb-25	Ending Feb-26	Ending Feb-27
Total Assets	95,207	92,474	91,464	90,968	94,817
Cash	3,816	2,797	3,571	3,000	3,000
Loan-net	81,185	79,345	76,363	78,520	81,752
Loan-net(>1yr)	3,219	4,180	6,319	4,960	5,467
PP&E	523	530	610	530	530
Intangible assets	923	851	805	780	780
Others	4,389	3,543	3,272	3,178	3,288
Total liabilities	71,859	67,437	64,410	62,702	66,040
S-T loans	4,485	2,682	4,402	3,617	3,737
L-T loans&Debentures	48,817	40,785	33,098	42,195	43,595
Others	5,719	4,522	5,132	2,424	3,762
Shareholders' Equity	22,821	24,472	26,051	27,565	28,007
Common Stock	250	250	250	250	250
Capital Surplus	4,850	4,850	4,850	4,850	4,850
Retained Earnings	17,382	19,286	20,870	22,387	22,829

Source: KGI Securities Research

Profit and Loss

Unit: Bt mn	2022	2023	2024	2025F	2026F
Interest Income	19,055	18,767	18,370	17,962	18,307
Credit card	7,642	7,819	7,361	6,646	6,747
Personal loan	10,385	9,950	9,739	9,879	10,079
Hire-purchase	1,029	998	1,269	1,437	1,481
Interest Expense	1,904	2,162	2,245	2,199	1,893
Interest Income-net	17,151	16,605	16,125	15,762	16,414
Collection service income	226	221	181	200	200
Commission income	689	643	648	650	650
Other income	2,362	2,334	2,902	2,730	2,865
Pre-provision income	20,428	19,803	19,856	19,342	20,129
Operating expenses	8,117	8,394	8,772	8,376	8,617
Pre-provision profit	11,396	10,545	10,256	10,116	10,662
Provision	7,263	7,240	7,233	7,023	7,219
Pre-tax profit	4,950	4,161	3,848	3,943	4,293
Income tax	996	824	897	789	859
Net profit	3,815	3,259	2,860	3,034	3,315
EPS (Bt)	15.26	13.04	11.44	12.14	13.26

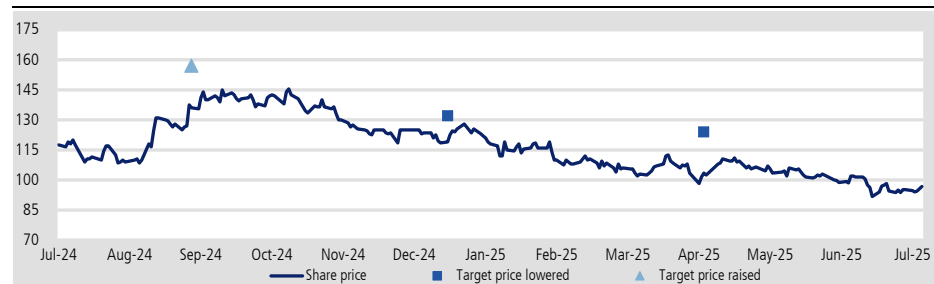
Source: KGI Securities Research

Key Ratios

	2022	2023	2024	2025F	2026F
	Ending Feb-23	Ending Feb-24	Ending Feb-25	Ending Feb-26	Ending Feb-27
Loans outstanding	93,937	91,305	88,948	90,043	93,752
Loans growth	3.2	(2.8)	(2.6)	1.2	4.1
Loans by categories					
Credit card	43,474	41,162	37,280	38,025	40,307
Personal loan	44,878	43,421	42,549	43,826	44,702
Hire-purchase	5,511	6,647	9,060	8,192	9,011
Asset quality					
LLR	10,125	8,288	7,140	7,023	7,500
Credit card	3,625	2,713	2,065	2,107	2,250
Personal loan	6,000	5,091	4,517	4,354	4,650
Hire-purchase	500	483	558	562	600
LLR/loans	10.8	9.1	8.0	7.8	8.0
NPL	5,340	4,534	4,641	4,590	4,900
NPL ratio	5.7	5.0	5.2	5.1	5.2
Coverage ratio (LLR/NPL)	189.6	182.8	153.8	153.0	153.1
Credit cost	773.1	793.0	813.2	780.0	770.0
Net credit cost	571.9	592.6	590.5	575.7	530.1
Profitability					
Loan yield	20.6	20.3	20.4	20.1	19.9
Credit card	18.5	18.5	18.8	0.2	0.2
Personal loan	22.9	22.5	22.7	0.2	0.2
Hire-purchase	18.0	16.4	16.2	0.2	0.2
Spread	17.5	16.9	16.6	16.7	16.7
Cost					
SG&A	8,117	8,394	8,772	8,376	8,617
Financial cost	1,904	2,162	2,245	2,199	1,893
Allowance for doubtful account	7,263	7,240	7,233	7,023	7,219
Cost of funds	2.9	3.4	3.7	3.4	3.2
Cost to income ratio	37.0	38.5	40.0	38.0	39.4

Source: KGI Securities Research

AEON Thana Sinsap - Recommendation & target price history



Date	Rating	Target	Price
10-Apr-25	Neutral	124.00	103.50
23-Dec-24	Neutral	132.00	119.00
6-Sep-24	Outperform	157.00	136.00

Source: KGI Securities Research

Company's ESG details

Environment

The company has joined as a member in Greenhouse Gas Reduction workforce in Aeon Financial Services Group, Japan, which established goals and short-term and long-term action plans to reduce greenhouse gas emissions to Zero CO2 Society as follows;

- 35% reduction within the year 2030
- Zero CO2 by the year 2040

The company has implemented environmental development through strategic plans. The Digitalization Roadmap since 2017 and implementation of resource management in business operations, which are;

1. Reducing the use of paper and plastic;
2. Waste management; and
3. Management of electrical energy, water, and fuel energy.

Social

The company conducts business in accordance to human rights principles, based on its philosophy which places importance on peace, human beings and society, and aims to conduct business with responsibility to both customers; via the development of financial products and services regularly to enhance the financial service accessibility and the use of financial services with safety and fairness, and employees; via our Human Resources Management policy to treat employees equally through recruiting, providing a safe working environment and good occupational healthy environment, performance appraisal, employee development, layoffs, and retirement processes.

In addition, the company supports various social projects through AEON Thailand Foundation with the following objectives:

1. Promote and support forest conservation;
2. Promote education, including granting scholarships and/or donations to students and/or schools;
3. Develop Thai society and promote and support general public interests;
4. Conduct or cooperate with other charitable organizations. for public benefit; and
5. Do not engage in any political activities.

Governance

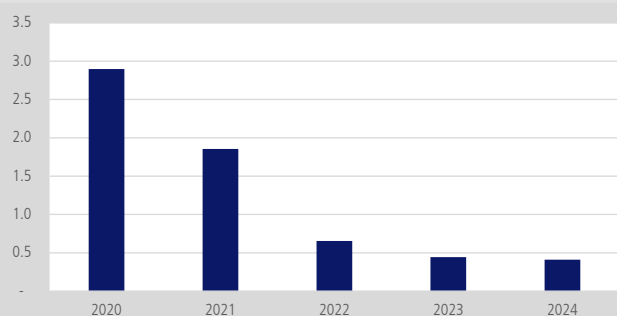
The company is aware of the industry risks, so it places importance on technology development and management as well as financial innovations in response to customer needs by focusing on providing personal loan services responsibly and to achieve customer satisfaction. In addition, the company develops corporate governance and risk management continuously to maintain credibility and trust of all stakeholders. Besides operating under the supervision of the SEC/SET, Bank of Thailand, related laws and regulations, the company also complies ISO world-class standards to control various operational processes to ensure that the company conducts business with transparency and fairness for stakeholders' confidence.

The company maintains annual "Excellent" CG scoring From Thai Institute of Directors Association (IOD)

Source: Company data, KGI Securities Research

Total water withdrawal

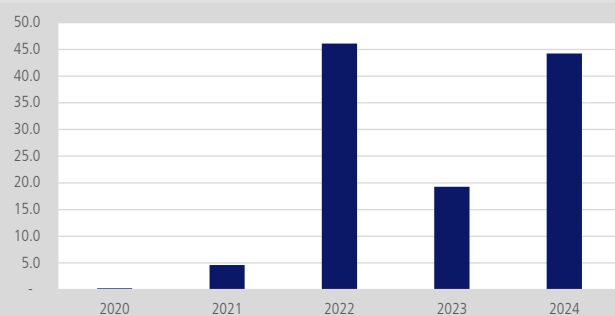
Water withdrawal, '000 m³



Source: Company data, SETSMART, KGI Securities Research

Total waste

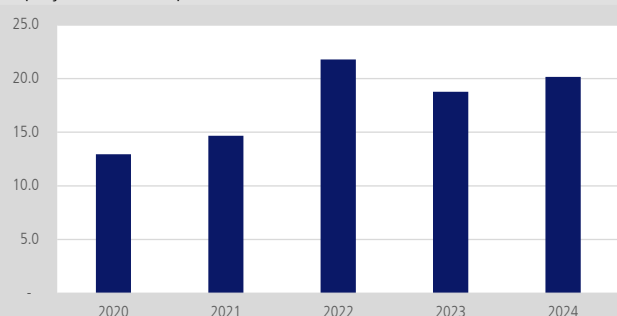
Waste generated, '000 tons



Source: Company data, SETSMART, KGI Securities Research

Employee turnover

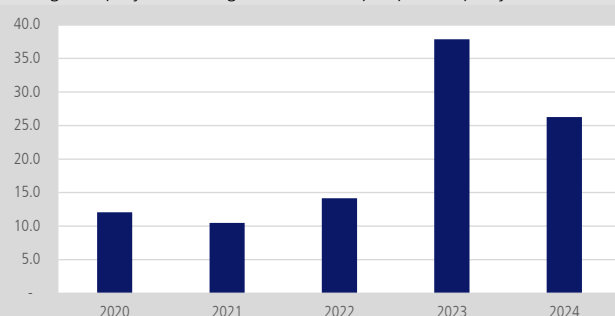
Employee turnover, percent



Source: Company data, SETSMART, KGI Securities Research

Average employee training hours

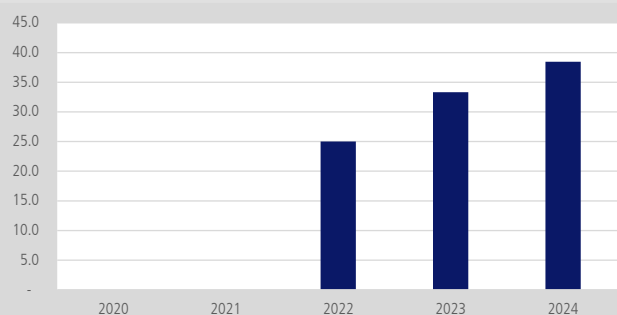
Average employee training hours, hours per person per year



Source: Company data, SETSMART, KGI Securities Research

Proportion of independent directors

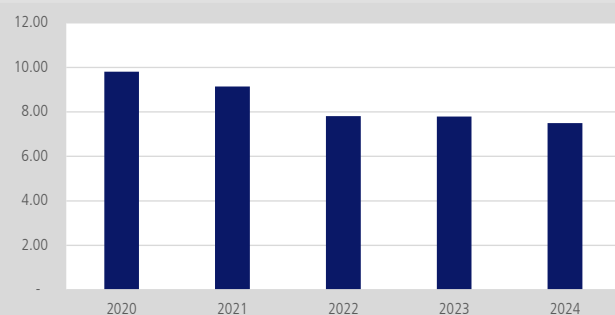
Independent directors, percent



Source: Company data, SETSMART, KGI Securities Research

Total electricity consumption

Electricity consumption, GWh



Source: Company data, SETSMART, KGI Securities Research

SET ESG Ratings

Stock	Company name	SET ESG Ratings	Stock	Company name	SET ESG Ratings
ADVANC	ADVANCED INFO SERVICE	AA	KCE	KCE ELECTRONICS	A
AMATA	AMATA CORPORATION	AAA	KKP	KIATNAKIN PHATRA BANK	AA
AOT	AIRPORTS OF THAILAND	A	KTB	KRUNG THAI BANK	AAA
AP	AP (THAILAND)	AA	KTC	KRUNGTHAI CARD	AAA
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	AA	LH	LAND AND HOUSES	AA
BANPU	BANPU	AAA	MAJOR	MAJOR CINEPLEX GROUP	AA
BBGI	BBGI	AA	MINT	MINOR INTERNATIONAL	AA
BBL	BANGKOK BANK	AAA	MTC	MUANGTHAI CAPITAL	AAA
BCH	BANGKOK CHAIN HOSPITAL	AA	OR	PTT OIL AND RETAIL BUSINESS	AAA
BCPG	BCPG	AAA	ORI	ORIGIN PROPERTY	AAA
BDMS	BANGKOK DUSIT MEDICAL SERVICES	A	OSP	OSOTSPA	AA
BEM	BANGKOK EXPRESSWAY AND METRO	AAA	PLANB	PLAN B MEDIA	AA
BGRIM	B.GRIMM POWER	AAA	PSH	PRUKSA HOLDING	AA
BPP	BANPU POWER	AAA	PTT	PTT	AAA
BTG	BETAGRO	AAA	PTTEP	PTT EXPLORATION AND PRODUCTION	AA**
BTS	BTS GROUP HOLDINGS	AA	PTTGC	PTT GLOBAL CHEMICAL	AAA
CBG	CARABAO GROUP	AA	RATCH	RATCH GROUP	AAA
CENTEL	CENTRAL PLAZA HOTEL	AAA	RBF	R&B FOOD SUPPLY	A
CK	CH. KARNCHANG	AA	SAK	SAKSIAM LEASING	A
CKP	CK POWER	AAA	SAPPE	SAPPE	A
COM7	COM7	AA	SAWAD	SRIAWAD CORPORATION	AA
CPALL	CP ALL	AAA	SCB	SCB X	AA
CPAXT	CP AXTRA	AA	SCGP	SCG PACKAGING	AAA
CPF	CHAROEN POKPHAND FOODS	AAA	SHR	S HOTELS AND RESORTS	AA
CPN	CENTRAL PATTANA	AAA	SMPC	SAHAMITR PRESSURE CONTAINER	AA
CRC	CENTRAL RETAIL CORPORATION	AA	SPALI	SUPALAI	A
DELTA	DELTA ELECTRONICS (THAILAND)	A	STECON	STECON GROUP	AA
EGCO	ELECTRICITY GENERATING	AA	SUN	SUNSWEET	BBB
GLOBAL	SIAM GLOBAL HOUSE	AA	SYNEX	SYNNEX (THAILAND)	AA
GPSC	GLOBAL POWER SYNERGY	AAA	TCAP	THANACHART CAPITAL	AA
GULF	GULF ENERGY DEVELOPMENT	AAA	TFG	THAIFOODS GROUP	AA
HANA	HANA MICROELECTRONICS	AA	TISCO	TISCO FINANCIAL GROUP	AAA
HMPRO	HOME PRODUCT CENTER	AA	TOP	THAI OIL	AAA
IVL	INDORAMA VENTURES	AAA	TTB	TMBTHANACHART BANK	AAA
JMART	JAYMART GROUP HOLDINGS	A	TU	THAI UNION GROUP	A
JMT	JMT NETWORK SERVICES	BBB	WHA	WHA CORPORATION	AAA
KBANK	KASIKORNBANK	AAA			

**SET ESG Ratings users are advised to review additional information regarding the company's environmental, social, or governance factors.

Source: www.setsustainability.com

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Corporate Governance Report of Thai Listed Companies



Companies with Excellent CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	CPF	CHAROEN POKPHAND FOODS	PLANB	PLAN B MEDIA
ADVANC	ADVANCED INFO SERVICE	CPN	CENTRAL PATTANA	PSH	PRUKSA HOLDING
AEONTS	AEON THANA SINSAP (THAILAND)	CRC	CENTRAL RETAIL CORPORATION	PTT	PTT
AMA	AMA MARINE	DELTA	DELTA ELECTRONICS (THAILAND)	PTTEP	PTT EXPLORATION AND PRODUCTION
AMATA	AMATA CORPORATION	DOHOM	DOHOME	PTTGC	PTT GLOBAL CHEMICAL
AOT	AIRPORTS OF THAILAND	EGCO	ELECTRICITY GENERATING	QH	QUALITY HOUSES
AP	AP (THAILAND)	ERW	THE ERWAN GROUP	RATCH	RATCH GROUP
BAFS	BANGKOK AVIATION FUEL SERVICES PCL.	GFPT	GFPT	RBF	R&B FOOD SUPPLY
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	GLOBAL	SIAM GLOBAL HOUSE	SAK	SAKSAM LEASING
BANPU	BANPU	GPSC	GLOBAL POWER SYNERGY	SAPPE	SAPPE
BBGI	BBGI	GULF	GULF ENERGY DEVELOPMENT	SCB	SCB X
BBL	BANGKOK BANK	HANA	HANA MICROELECTRONICS	SCGP	SCG PACKAGING
BCH	BANGKOK CHAIN HOSPITAL	HMPRO	HOME PRODUCT CENTER	SHR	S HOTELS AND RESORTS
BCP	BANGCHAK CORPORATION	IRPC	IRPC	SMPC	SAHAMITR PRESSURE CONTAINER
BCPG	BCPG	ITC	I-TAIL CORPORATION	SPALI	SUPALAI
BDMS	BANGKOK DUSIT MEDICAL SERVICES	IVL	INDORAMA VENTURES	SPRC	STAR PETROLEUM REFINING
BEC	BEC WORLD	KBANK	KASIKORNBANK	SUN	SUNSWEEP
BEM	BANGKOK EXPRESSWAY AND METRO	KCE	KCE ELECTRONICS	SVI	SVI
BGRIM	B. GRIMM POWER	KKP	KIATNAKIN PHATRA BANK	SYNEX	SYNNEX (THAILAND)
BH	BUMRUNGRAD HOSPITAL	KTB	KRUNG THAI BANK	TCAP	THANACHART CAPITAL
BPP	BANPU POWER	KTC	KRUNGTHAI CARD	TFG	THAIFOODS GROUP
BTS	BTS GROUP HOLDINGS	LH	LAND AND HOUSES	TIDLOR	NGERN TID LOR
CBG	CARABAO GROUP	LPN	L.P.N. DEVELOPMENT	TISCO	TISCO FINANCIAL GROUP
CENTEL	CENTRAL PLAZA HOTEL	MAJOR	MAJOR CINEPLEX GROUP	TKN	TAOKAENOI FOOD & MARKETING
CK	CH. KARNCHANG	MINT	MINOR INTERNATIONAL	TOP	THAI OIL
CKP	CK POWER	MTC	MUANGTHAI CAPITAL	TRUE	TRUE CORPORATION
COM7	COM7	OR	PTT OIL AND RETAIL BUSINESS	TTB	TMBTHANACHART BANK
CPALL	CP ALL	ORI	ORIGIN PROPERTY	WHA	WHA CORPORATION
CPAXT	CP AXTRA	OSP	OSOTSPA		



Companies with Very Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
BSRC	BANGCHAK SRIRACHA	EKH	EKACHAI MEDICAL CARE	JMART	JAYMART GROUP HOLDINGS
BTG	BETAGRO	HUMAN	HUMANICA	TNP	THANAPIRIYA



Companies with Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
JMT	JMT NETWORK SERVICES	SAWAD	SRI SAWAD CORPORATION	SPA	SIAM WELLNESS GROUP

Companies classified Not in the three highest score groups

Stock	Company name	Stock	Company name	Stock	Company name
AU	AFTER YOU	PTG	PTG ENERGY	TU	THAI UNION GROUP
CHG	CHULARAT HOSPITAL	SAV	SAMART AVIATION SOLUTIONS		
PLT	PILATUS MARINE	SISB	SISB		

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.

Anti-corruption Progress Indicator

Certified

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	DOHOME	DOHOME	PTG	PTG ENERGY
AMA	AMA MARINE	EGCO	ELECTRICITY GENERATING	PTT	PTT
AMATA	AMATA CORPORATION	ERW	THE ERWAN GROUP	PTTEP	PTT EXPLORATION AND PRODUCTION
AP	AP (THAILAND)	GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL
BAFS	BANGKOK AVIATION FUEL SERVICES PCL.	GLOBAL	SIAM GLOBAL HOUSE	QH	QUALITY HOUSES
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	GPSC	GLOBAL POWER SYNERGY	RATCH	RATCH GROUP
BANPU	BANPU	GULF	GULF ENERGY DEVELOPMENT	RBF	R&B FOOD SUPPLY
BBGI	BBGI	HANA	HANA MICROELECTRONICS	SAK	SAKSAM LEASING
BBL	BANGKOK BANK	HMPRO	HOME PRODUCT CENTER	SAPPE	SAPPE
BCH	BANGKOK CHAIN HOSPITAL	IRPC	IRPC	SCB	SCB X
BCP	BANGCHAK CORPORATION	IVL	INDORAMA VENTURES	SCGP	SCG PACKAGING
BCPG	BCPG	KBANK	KASIKORN BANK	SMPC	SAHAMITR PRESSURE CONTAINER
BEC	BEC WORLD	KCE	KCE ELECTRONICS	SPALI	SUPALAI
BGRIM	B.GRIMM POWER	KKP	KIATNAKIN PHATRA BANK	SPRC	STAR PETROLEUM REFINING
BPP	BANPU POWER	KTB	KRUNG THAI BANK	SVI	SVI
BTG	BETAGRO	KTC	KRUNGTHAI CARD	TCAP	THANACHART CAPITAL
BTS	BTS GROUP HOLDINGS	LH	LAND AND HOUSES	TFG	THAIFOODS GROUP
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COM7	COM7	MINT	MINOR INTERNATIONAL	TKN	TAOKAENOI FOOD & MARKETING
CPALL	CP ALL	MTG	MUANGTHAI CAPITAL	TNP	THANAPIRIYA
CPAXT	CP AXTRA	OR	PTT OIL AND RETAIL BUSINESS	TOP	THAI OIL
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CPN	CENTRAL PATTANA	OSP	OSOTSPA	TTB	TMBTHANACHART BANK
CRC	CENTRAL RETAIL CORPORATION	PLANB	PLAN B MEDIA	TU	THAI UNION GROUP
DELTA	DELTA ELECTRONICS (THAILAND)	PSH	PRUKSA HOLDING	WHA	WHA CORPORATION

Declared

Stock	Company name	Stock	Company name	Stock	Company name
CHG	CHULARAT HOSPITAL	ITC	I-TAIL CORPORATION	SAWAD	SIRISAWAD CORPORATION
HUMAN	HUMANICA	JMART	JAYMART GROUP HOLDINGS	SHR	S HOTELS AND RESORTS

Non-participation

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	BSRC	BANGCHAK SRIRACHA	SISB	SISB
AEONTS	AEON THANA SINSAP (THAILAND)	CK	CH. KARNCHANG	SPA	SIAM WELLNESS GROUP
AOT	AIRPORTS OF THAILAND	CKP	CK POWER	STECON	STECON GROUP
AU	AFTER YOU	EKH	EKACHAI MEDICAL CARE	SUN	SUNSWEEET
BDMS	BANGKOK DUSIT MEDICAL SERVICES	JMT	JMT NETWORK SERVICES	SYNEX	SYNNEX (THAILAND)
BEM	BANGKOK EXPRESSWAY AND METRO	PLT	PILATUS MARINE		
BH	BUMRUNGRAD HOSPITAL	SAV	SAMART AVIATION SOLUTIONS		

Source: www.cgthailand.org

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Hong Kong		41/F Central Plaza, 18 Harbour Road, Wanchai, Hong Kong Telephone 852.2878.6888 Facsimile 852.2878.6800
Thailand	Bangkok	195 One Bangkok Tower 4 18th - 19th floors Witthayu Road Lumpini, Pathumwan, Bangkok 10330, Thailand Telephone 66.2658.8888 Facsimile 66.2658.8014
Singapore		4 Shenton Way #13-01 SGX Centre 2 Singapore 068807 Telephone 65.6202.1188 Facsimile 65.6534.4826

KGI's Ratings

Rating	Definition
Outperform (OP)	The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)..
Neutral (N)	The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Under perform (U)	The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).
Not Rated (NR)	The stock is not rated by KGI.
Restricted (R)	KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances. Excess return = 12M target price/current price-
Note	When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically.

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